UFMD

"UKRAINIAN FARM MANAGEMENT DATA"

Supported by FABU project

Draft, Oct 30, 2018

Minutes of the UFMD Meeting (Kick-off UFMD panel meeting)

National University of Life and Environmental Sciences of Ukraine, Kiev October 30, 2018

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1. Rationale of the meeting

The kick-off meeting of UFMD took place at the National University of Life and Environmental Sciences of Ukraine (NULESU), Kiev on August 30th, 2018 from 9:00 am till 5:30 pm.

The meeting included such objectives:
- Introduction of UFMD project
- the presentation of responsible person from each partner university for highlight the possibilities and
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- arrangements on the presentation of UFMD to potentially interested target groups and the general public

- the clarification of and update on management and budgetary regulations and procedures the agreement on the preliminary agendas for the joint meetings until 2021 and the determination of the period for the next meeting at NUWEE. Rivne

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Project contributors from all partner universities and Agroosvita attended the meeting (in alphabetical order):

- University of Applied Sciences Weihenstephan-Triesdorf (HSWT, Germany)
- Mykolayiv National Agrarian University (MNAU, Mykolayiv, Ukraine)
- National University of Life and Environmental Sciences of Ukraine (NULESU, Kiev)
- National University of Water and Environmental Engineering (NUWEE, Rivne)
- Sumy National Agrarian University (SNAU, Sumy)
- Agroosvita

The annex contains the detailed list of participants.

2. Sequence and results of the meeting

Each responsible from each partner university shortly presented the university and existing and potential ways to collect the farm data.

Monday, 29.10.2018	Arriving
Tuesday, 30.10.2018	

08:30 **Registration**
9:00 Welcome and greetings by *Prof. Dr. Anatolii Dibrova,* Dean of Faculty of Economics, NULESU, *Prof., Dr. Nataliia Strochenko,* Dean of Faculty of Economics and Management, SNAU
Explanation of needs of reliable farm data, highlight of the network experiences, introduction to other existing projects shortly, explanation of networking importance, time frame, motivation (*Prof. Dr. Dr. h.c. mult. Ralf Schlauderer, Project Manager, Dean of Department of Agriculture, HSWT)*
9:30 Introduction of partners
Kateryna Tuzhyk, national coordinator of UFMD project, responsible for data collection from NULESU
Alina Brychko, responsible for data collection from SNAU
Olha Khrystenko, responsible for data collection from MNAU
Alla Kucherova, responsible for data collection from NUWM

10:15 **Session 1 – Introduction and organization**
10:15 Introduction of project, Project management
KTBL activities explained not in detail, but shown in Session 2 (*Prof. Dr. Dr. h.c. mult. R.Schlauderer)*.
Explanation of ADT project FABU (*Dr. Hans-Georg Hassenpflug)*.
Management data base in Germany. 10% of the 20 000 farms constantly provide data using the online database in Lower Saxony. Only one person is needed to manage this data up to now. 3000 copies of journals of farm data are published annually and 1 time

in 2 years journal of organic farm data. The sample is representative. The selection of the farmers is carried out separately by region, then these enterprises are interviewed. Some farmers refuse but benefits is through cooperation – the farmers which are included in data collection have faster access to information. The guarantee of the anonymous. The data that is unclear should be shifted. The different type of the farmers should be divided by segments: agroholding, small farms, family farms, cooperatives etc. There is should be the gradation of the minimum request for farmers, that the data might be collected from.
It is important to think about differentiation of the data by farmers for experience exchange – seminars for farmers.
From other side there is a problem of l lack teaching modern skills. Will be organized the workshop of data collection methodology for teachers and students afterwords.

Financial part presenting (*Prof. Dr. Dr. h.c. mult. R.Schlauderer)*. Methodical recommendation, agreements, leaflet, logos – 125 eur per university. 600 eur for travel support. And how to use this financial till the end of the year.
Reports by financial support. Plan for the future year - 2400 per year for travel to farm.

13:00   Session 2 - Data collection for database part I
KTBL presented in detailed data bases, Regio-Max, production procedures, technological maps…other ideas to be taken into account (*Prof. Dr. Dr. h.c. mult. R.Schlauderer)*.
13:00   starting point - existing databases (e.g. KTBL, gross margins..)
Economic procedure. Gross margin is counted for each procedure. We don't need full costs of production. We only need clear price of produced product and variables costs. We will use Regio-Max for make it in unique way. For example, the technical operation: the agriculture machine with tractor is the production process. And agroholdings with modern machineries have the similar production process. The modern small and medium farmers have similar production process too but different than agroholdings and families farms. That's why we need the typical farm and the task is to determine why there are such difference in production processes in different type of the farmers. What the methods to determine the typical farm? By experts but there is no statistic that would allow to determine the typical farm. We are the experts.
We should start:
- *Private limited company*
- *Farms*

- *Crop production*
- *Livestock production*

- *Ecofarming*
- *Conventional farming*

15:00   Session 3 - Data collection for database part II *(R.Schlauderer)*
a) which data should be collected how? anonymous
b) How to support each other?
c) How to include colleges? How to include may be other universities?
d) how to store? Template? Different formats

e) how to use the data??? Which parts of the data?
15:00   target point - Collecting the right data, network activities
What specialties should be involved in data collection. Chose the agroholdings by each university and one farm enterprises. Using the same indicators. Regio-Max. What time for collecting the data November. SNAU end of the October and end of the November.

16:30   Session 4 – Dissemination *(K.Tuzhyk)*
How to present the network? Using the scientific networks such as LinkedIn and ResearchGate are.
Logo, Leaflets, picture for leaflet and folders
Integrating colleges (*partners*)

17:00   Session 5 – Discussion and outlook *(K.Tuzhyk)*
webpage
meetings? When and where next meeting?

3. Discussion and outlook

Date	Activity
November-December, 2018	Data collection: one farm/enterprises and agroholding by each partner-university
February 2019	Second UFMD panel meeting at NUWEE
April – May, 2019	Workshop for students at SNAU
April – May, 2019	Workshop of data collection for responsible persons from each partner-university at HSWT
May, 2019	Participating in Agro exhibition
June-July, 2019	Student practical study on farms
October, 2019	Third UFMD panel meeting at MNAU
February 2020	Fourth UFMD panel meeting at SNAU
June-July, 2020	Student practical study on farms
February, 2021	Publishing the data collection report

4. Data collection. Results and comments

Use Regio-Max for data collection. We should focus only in gross margin up to now. Each partner-university should cooperate with farms on regional level: NULES – Kyiv region; SNAU – Symu region; MNAU – Mykolayiv region; NUWEE – Rivne region.

The Report should be delivered by each partner till the middle of December.

There are main way why we collect the farm data:

- Teaching information
- Research institutions
- Political decision
- Extension service for farm

- Future specialists

There is a need of developing:

- the interactive map of placements
- standards/templates of data collection process – methodology
- highlight the benefits for farmers
- an agreement about cooperation and agreement about anonymous
- workshop for teachers about data collection
- workshop for Ukrainian farms with Germany experts
- cooperation with Agroosvita
- scientific publication
- annual report with reliable farm data

For the next meeting each coordinator of partner-university will bring the examples of two types of agriculture enterprises from different region (agroholding and family farm) with counted marginal costs and we will compare the results.

5. List of participants

University of Applied Sciences Weihenstephan-Triesdorf (HSWT, Germany)
Prof. Dr. Dr. h.c. mult. Ralf Konrad Schlauderer (Dean, Faculty of Agriculture, project coordination)

Mykolayiv National Agrarian University (MNAU, Mykolayiv, Ukraine)
Dr. Olga Khrystenko (

National University of Life and Environmental Sciences of Ukraine (NULESU, Kiev)
Prof. Anatolii Dibrova (Dean of Economic faculty)
Dr. Oleksandr Labenko (Head of International Activities department)
Dr. Nataliia Kovalenko (associate professor of administrative management and foreign economic activities department. IMA coordinator)
Dr. Kateryna Tuzhyk (national coordinator of UFMD, associate professor of department of global economy)

National University of Water and Environmental Engineering (NUWEE, Rivne)
Dr. Alla Kucherova (responsible for data collection from NUWEE, head of grant activities center)

Sumy National Agrarian University (SNAU, Sumy)
Dr. Larysa Kalachevska (Head of international cooperation office, IMA coordinator)
Prof. Nataliia Strochenko (Dean of economics and management faculty)
Dr. Svitlana Lukash (Vice-Dean for work with foreign students, Associate Professor of Department Business Economic)
Dr. Alina Brychko (responsible for data collection from SNAU, Associate Professor of Economics Department)

Agroosvita
Hans-Georg Hassenpflug (Director of "Förderung der Berufsausbildung an landwirtschaftlichen Colleges in der Ukraine" Project)
Prof. Andrii Getja (Vice-director of "Förderung der Berufsausbildung an landwirtschaftlichen Colleges in der Ukraine" Project)